

PARTNERSHIPS IN ACTION



UNLOCKING FUNDING

Practical Insight

Case Studies

News

Events

Unlocking funding to deliver the right care, in the right place

Thanks to expert business case support provided by the gbp consult team, a new Healthy Living Centre to be located in a shopping centre in the heart of Chatham, is now a reality. Having been a priority scheme for many years, the large-scale change project has been unlocked with resources and £13.2m of funding secured.

Chatham town centre is one of the most deprived wards in Medway, with significant health needs and wider inequalities, projected housing growth and poor access to services. The Healthy Living Centre project has been in development over several years, with initial funding allocated via ETTF wave 4.

Over the past four years, the gbp consult team has provided critical continuity and support for this significant project, navigating through various NHS organisational and personnel changes.

Commissioned by NHS Kent and Medway Integrated Care Board, the expert team developed, authored, and submitted several business cases, culminating in formal approval from NHS England and £13.2m of funding secured for the development of a Healthy Living Centre in the Pentagon Shopping Centre, in the heart of Chatham. (Pictured above).

Mike Gilbert, Executive Director of Corporate Governance for NHS Kent and Medway Integrated Care Board (ICB) said: ***“gbp consult were instrumental in getting this programme over the line. Their extensive knowledge, experience and capability in developing complex technical capital Business Cases with multiple stakeholders was evident from the get-go.”***

▶ [Read more about the project here.](#)

When new funding becomes available, will you be ready?

Business Case Club



Helping senior leaders in ICB's and NHS Trust's unlock funding and navigate complex projects.

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gbp group strengthens its relationship with Equitix

gbp group has been appointed by Equitix as their strategic partner of choice, providing Director services for its portfolio of infrastructure assets.

The UK wide team will work in tandem with Equitix to bolster the breadth of skills and resource in the Equitix platform and provide an elevated quality of care to the critical infrastructure assets Equitix owns and operates. Both businesses have already worked together successfully, particularly within social infrastructure since 2018.

gbp group is the largest Managed Services Agreement Provider in the NHS LIFT (Local Improvement Finance Trust) sector in England, providing management services to 14 LIFT companies across England.

As a specialist property and estates company, it delivers estates consultancy, estates management and property development solutions to its clients with 80+ employees operating nationally across England.

The gbp estate management team also manages hub West Scotland's seven Project Co SPVs relating to a variety of Design, Build, Finance, and Maintain hub programme projects. In addition, it provides Director Services to Foresight on hub West and 11 Equitix owned LIFT Companies.

▶ [Visit our website to find out more.](#)



Elaine Siew, CEO gbp group

Elaine Siew, CEO gbppartnerships group said: ***"We have been the Management Services Provider to half of Equitix's LIFT portfolio since 2018. During this period, we have worked collaboratively with all stakeholders to manage the assets, ensuring they continue to perform for tenants and shareholders.***

Our focus on both contract compliance and relationships has been key to our approach. We look forward to working closely with Equitix as we approach End of Term on these assets to ensure a smooth process. We are also looking forward to growing our portfolio and delivering more investment opportunities with Equitix."

Sion Jones COO Equitix, said: ***"We have great respect for the knowledge and expertise of gbp group and have a shared sense of values, particularly when it comes to partnering with the public sector. We look forward to collaborating, pooling our shared experience and leading on best practice together at this critical time of handback, to the benefit of our investors and the communities our assets serve.***

In addition, we will be looking to identify new opportunities where we can develop and invest capital and are excited to agree on a strategic agreement as preferred equity funder for new projects that gbp group develop."

Join gbp at NHS Property 2024

The gbp team will be exhibiting and speaking at NHS Property 2024, being held on the 6 November 2024 and would be delighted to see you there.

The conference will provide an opportunity for networking with peers and learning from the senior policymakers, strategists, and solution providers.

▶ [For more details and how to register click here.](#)

Speaker Session: Healthy Shopping, the case for shopping-centre based health hubs

Jonathan Wilson
Managing Consultant
gbpartnerships consult

Jonathan Gardner
Chief Strategy, Improvement
& Digital Officer
Whittington Health



Crawley Child Development Centre: Refurbishment Project of the Year

Congratulations to all of the project partners behind the Crawley Child Development Centre (CDC), which picked up the award for the Refurbishment Project of the Year at the IHEEM Healthcare Estates Awards 2024.

The project is part of NHS Property Services Healthy Places Programme, and the new space provides dedicated, modern, fit-for-purpose accommodation, supporting the delivery of integrated services to more of the local population, reducing waiting times and the need for multiple appointments. gbp assessed various options for the provision of the new CDC, culminating in a fully reconfigured floor of the Yellow Wing of Crawley Hospital.

gbp have been involved with the delivery of embedded Project Management Services at Crawley Hospital for many years. As a key service provider to the LIFTCo, West Sussex Estates Partnership, the expert team have been employed by NHS Property Services to maintain an on-site team to undertake project management and employer's agent roles.

gbp's Andrew Hemsley and Mags Cahill led on the Project Management of the new Centre, ensuring the delivery a high quality finished project for the client. They said: ***"The creative design by JSA and hard work of the contractor, LST Projects, to provide a focal point of a tree within the waiting area, was an ingenious idea. It was an absolute pleasure to be a part of the hard work and commitment in delivering a much needed facility to such a high standard. Congratulations to the whole Team."***

Tamsyn Flynn, gbp consult, Managing Consultant, represented gbp at the awards (pictured right), she said: ***"A key aspect of the project was to develop a centre that operates as a hospital should, but doesn't feel like a hospital to the children. The team did a phenomenal job of achieving this, and I'm so pleased they've been recognised with this award. Thanks to Jefferson Sheard for submitting the nomination."***

Read more about the Crawley Child Development Centre project [here](#).

Project: Child Development Centre, Crawley Hospital
Client: NHS Property Services
Status: Completed, December 2023
Project cost: £3.6m+ VAT
gbpartnerships role: Development of Outline & Full Business Case. Project Management through to delivery.

▶ [Click here to read more.](#)



Photo: ©Jefferson Sheard Architects



MPs visit health centres in Coventry and Greater Manchester to highlight vital community healthcare services

Two Members of Parliament have paid visits to health centres in Coventry and Greater Manchester to highlight the importance of local healthcare services delivered through the LIFT (Local Improvement Finance Trust) estate. Andrew Western, MP for Stretford and Urmston, and Mary Creagh, MP for Coventry, toured facilities to gain a deeper understanding of the vital health and community care services provided to communities in high-need areas.

Mr. Western visited Partington Health Centre in Greater Manchester, (pictured right) while Ms. Creagh (pictured far right) made a stop at the City of Coventry Health Centre.

During their respective visits, both MPs learned about the wide range of primary and community healthcare services available at these centres, which play a critical role in delivering accessible care to local residents.



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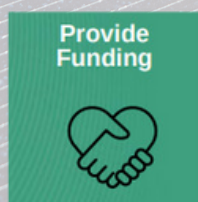
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► For more details, visit our website [here](#).



Embracing the Challenges at Healthcare Estates 2024

Thank you to everyone who came and connected with us at the recent Healthcare Estates event and to all those who joined Hugh Robinson (gbp Director) and Caroline Cozens (Director of Capital at Torbay and South Devon NHS Foundation Trust) at their presentation on day one of the conference.

In their session, Hugh and Caroline explored the lessons learned from the £5m Dartmouth Health and Wellbeing Centre - a project delivered in Partnership with South Hams District Council.

The project saw the transformation of an underutilised Council owned overflow car-park into a state-of-the-art health hub using a novel commercial approach. You can read more about the project [here](#).

We were delighted with the positive response to our session and the opportunity to showcase how our work aligns with the wider NHS objectives and the overall theme of this year's IHEEM - Embracing the Challenges.

Feel free to get in touch with Hugh to explore how we can support your strategic ambitions.

► Email: hugh.robinson@gbpartnerships.co.uk
Connect with Hugh on [LinkedIn here](#).



Healthcare Estates®
Conference. Exhibition. Awards.

8 October: 11.25 - 11.50
Delivering Vital New Health Infrastructure With Local Authority Partners

Caroline Cozens, Director of Capital - Torbay & South Devon NHS FT
Hugh Robinson, Group Business Development Director - gbpartnerships group



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